

Anthony Meyer

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CAREER PROGRESSION

Cardinal Health, Dublin OH

October 2010 - Current

Cardinal Health, **Director Operational Excellence Deployment Leader LSSMBB**

February 2019 – Current

- Responsible for development of 9 LSS BBs supporting Global Logistics and Warehouse Playbook teams.
- Established team and committee responsible to develop and deploy Playbook Governance, Library and Scorecard to drive initiatives to scale process improvements across US distribution network.
- Product Owner for the US SC WMS, AIMS. Established Stage Gate BEAT, Business Enhancement Approval Team, responsible to build business cases, determine go/no-go decisions and prioritize IT enhancements.
- Over delivered financial benefits in FY21; \$11.4M Type I and II benefits, 170% to \$6.7M budget
- Expanded OUS Global Supply Chain Op Ex team responsible for process improvements in EMEA, LATAM, APAC regions and Global Trade; over delivered financial benefits in FY20; \$8.5M Type I and II benefits, 189% to \$4.5M budget.
- Led MBB and Op Ex Center of Excellence (CoE) responsible for training and certification of LSS BBs, Kaizen Leaders and Sponsors as well as ownership of project and financial tracking software and reporting tools.
- Optimized Implementation Management Office, team of 16 project managers, responsible for onboarding new customers.
- Managed FY21 \$2.7M Operating Expense budget favorably to return \$1.1M to business through reorganization of resources and management of software, equipment, and travel costs.
- Played key role in the development of strategic business plan and project portfolio to scale 3PL services.
- Designed and implemented strategy to segment and target low profit OEM tail accounts which delivered \$400K annual increase in sales gross profit.
- Led team of MBBs and BBs responsible for the overall process to identify, validate, and execute on strategic right-shoring and automation opportunities across our Global Inhouse Centers.
- Augmented US centric Op Ex model to support APAC leadership and provide core training and system resources to BB team members based in Singapore and Shanghai.

Cardinal Health, **Director Program and Project Management**

May 2017 – February 2019

- Business lead for the integration of recently acquired Harvard Drug retail customers and systems. Coordinated the development of internal and external communications, trainings, and data migration to support brand change.
- Delivered \$8M in costs saving by orchestrating manual merging and migration of shared and new customer data into SAP, Salesforce.com, EDI and website with business leads and teams.
- Hired, trained, and directed team of data analysts, trainers, and organizational change management consultants.
- Recommended scope, schedule, cost, and resource adjustments to deliver short and long-term demands.
- Streamlined the development, centralization and implementation of SOPs, training guides and work manuals to support transition of sales and back-office support teams from legacy systems to I3, SAP and Salesforce.com.
- Launched IT Business Enhancement approval process to prioritize and manage IT enhancement portfolio.
- Regularly reviewed project prioritization with business and IT leadership to assess roadmap and capacity.
- Coordinated cross functional collaboration to support IT enhancement testing and project execution.
- Facilitated DMAIC workshops and deployed continuous improvement initiatives.

Cardinal Health, **Director Inside Sales**

August 2015 – April 2017

- Led 5 teams responsible for \$140M in medical and pharmaceutical product topline sales to IDNs, hospitals, laboratories, ambulatory surgical centers, and pharmacies. Team included 50+ inside sales professionals consisting of managers, front-line supervisors, training, analytics, quality assurance and sales professionals.
- Established Inside Sales Center of Excellence which leverages foundational capabilities and industry best demonstrated practices to provide small accounts more frequent interactions than traditional field sales.
- Overachieved 4 of 5 FY17 sales quotas and promoted 5 reps to field roles.

- Implemented management guidelines and operational plans supported by data analytics to monitor key performance indicators, develop sales pipelines, and maintain consistent lead generation and sales activities.

Cardinal Health, **Manager Operational Excellence Black Belt** January 2014 – August 2015

- Improved medical product field sales force effectiveness with Black Belt aimed at removing non-sales related burdens from sales team. Identified and transitioned four core responsibilities to sales operations team.
- Completed Black Belt using DMAIC to remove non-value add process steps within the Anesthesia Custom Kitting process. Lead time reduced by 45 days which is now a competitive advantage driving incremental sales.
- Leveraged the voice of the International Emerging Market customers within Latin American and Asia Pacific to define and prioritize project improvements. Led 4 Kaizen events with global trade, sales, customer service, and warehouse distribution team members to improve order fulfillment processes.

Cardinal Health, **Manager Sales Operations**

July 2012 – December 2013

Cardinal Health, **Planner Inventory Management**

October 2010 - July 2012

Carl Zeiss Vision, **CNRX Global Procurement Supply Chain MBA Intern**

May 2010 – June 2010
Guangzhou China

Johnson & Johnson Ethicon Endo-Surgery, **Global Marketing MBA Intern**

June 2009 – May 2010
Cincinnati OH

AT&T Advertising & Publishing, **Account Representative**

June 2007 – May 2009
Columbus OH

Verizon Information Services, **Premise Sales Representative**

January 2005 – May 2007
Columbus OH

Ohio Army National Guard, **Medical Command Senior Dental NCO**

April 1998 – April 2006
Columbus OH

EDUCATION AND CERTIFICATIONS

Miami University

Oxford OH

Master of Business Administration (MBA)

3.5 GPA, Cum Laude, Supply Chain Management and Marketing Graduate Assistant

Ohio University

Athens OH

Bachelor of Science (BS) in Biological Sciences

The Ohio State University, Moresteam University and Cardinal Health

Columbus OH

Lean Six Sigma Master Black Belt LSS MBB Certification

2022

MoreSteam University and Cardinal Health

Dublin OH

Lean Six Sigma Black Belt LSS BB Certification

2015

Lean Six Sigma Green Belt LSS GB Certification

2012

AWARDS AND ACTIVITIES

German Village Society, Board of Trustees

2021 - Current

Celebrate Life Foundation, Board Vice President

2020 - Current

Cardinal Health PROUD ERG, Executive Steering Committee Member

2021 - Current

Cardinal Health PROUD ERG, Chairman

2016 - 2020

Army Humanitarian Award

2003

National Defense Service Medal

2001-2006

The Ohio Commendation Medal

2000

Army Achievement Medal

1999, 2000, 2003, 2005